

# 16 Tips—How to Write a Fundable RFP for NIFA AgrAbility

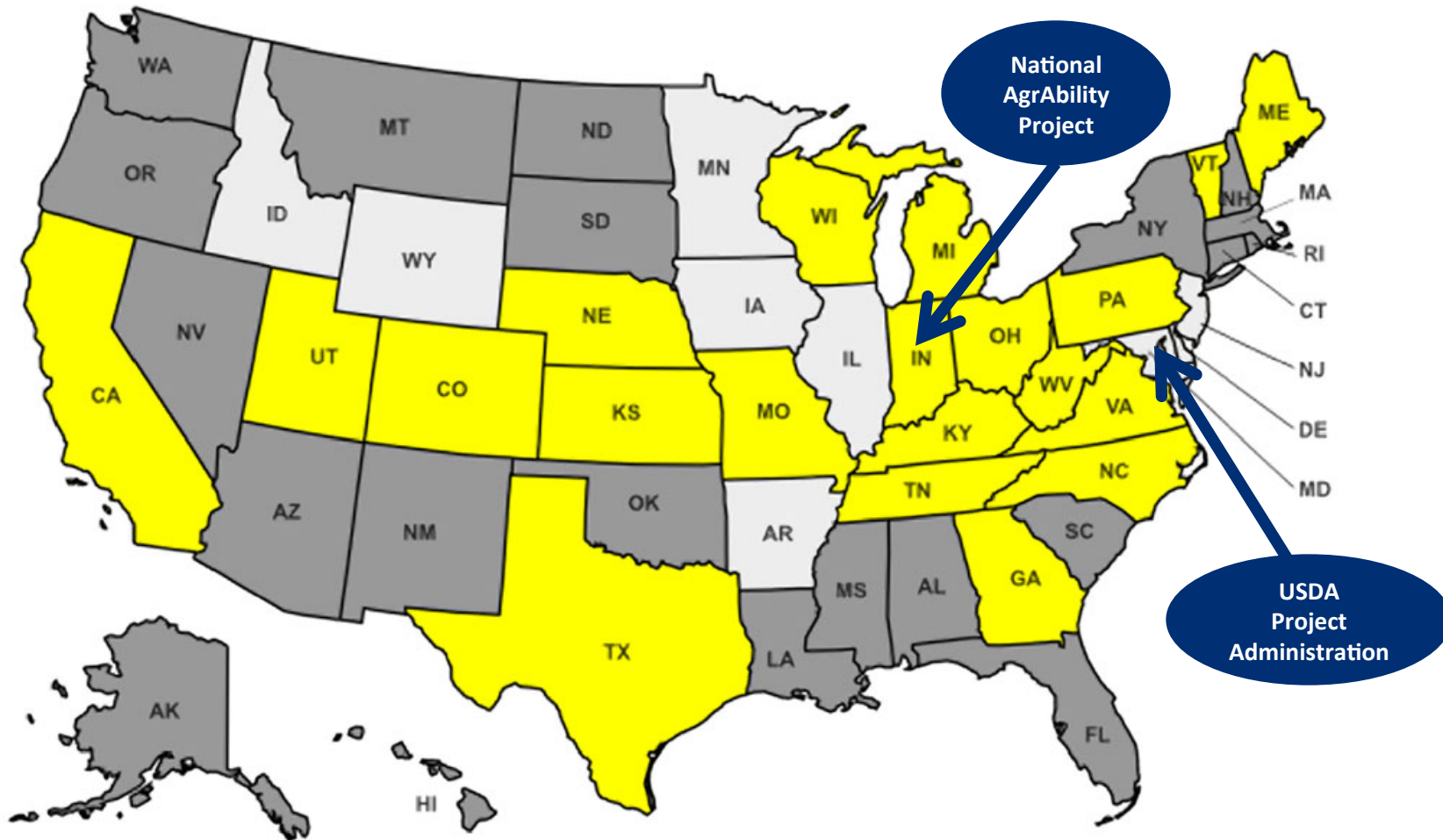
April 15, 2015

10:30-11:10 am

By Robert J. “Bob” Fetsch,  
Extension Specialist & Professor Emeritus,  
Human Development & Family Studies  
Colorado State University  
& By All Other Experts Here Today



# Colorado AgrAbility



| Key | National Project/Federal Gov | State/Regional Project | Affiliate Project | No Project |
|-----|------------------------------|------------------------|-------------------|------------|
|     |                              |                        |                   |            |

1. Remember: Doing the same thing and expecting different results is insane!

2. Begin a year in advance.

3. Identify the land-grant universities in your SRAP.

4. Identify the non-profit institutions in your SRAP.

5. Who else do you need on your team to have the strengths and resources you need to build a successful AgrAbility Team?



6. Choose your Project Manager  
wisely.

7. Hold regular team meetings.

8. Go to a NTW.

9. Start meeting monthly with your team at least 6 months before the RFA comes out.

10. Guide your team to figure out and strategize how to market your project to farmers and ranchers.

11. Call and visit with Dr. Aida Balsano (202-720-4436, [abalsano@nifa.usda.gov](mailto:abalsano@nifa.usda.gov) ).

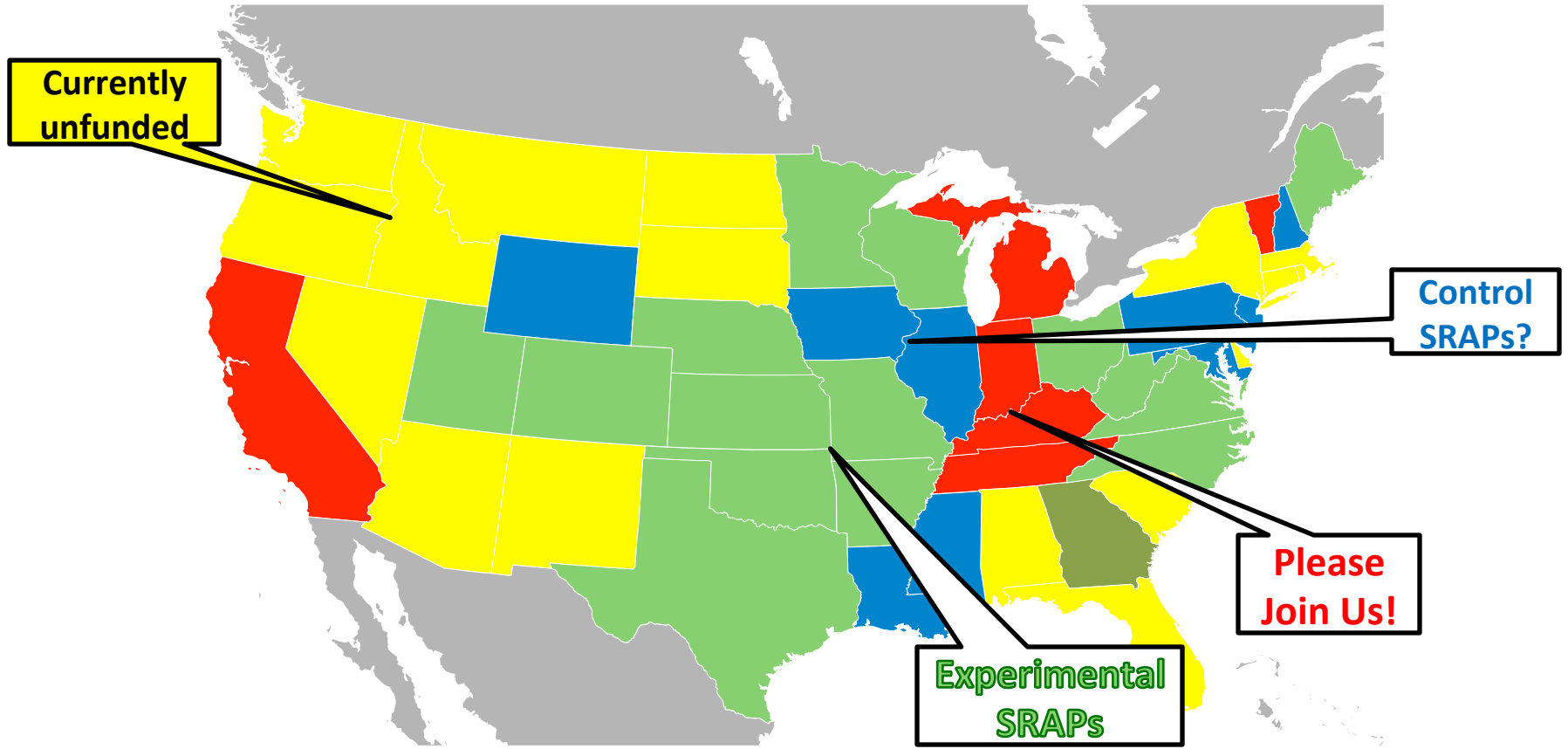
12. Join the 17 of us SRAPs with  
the QOL Study.

## Our AgrAbility Mission

“The AgrAbility Mission is to enhance and protect quality of life and preserve livelihoods. It’s about supporting and promoting growth and independence. Ultimately it’s about hope.”

Source: National AgrAbility Project. (2011). *It's about hope* [DVD]. Author: Purdue University.





## 13. Look over the new RFA closely.

- Introduction – 35 points
- Objectives, Project Plan and Timeline – 35 points
- Division of Labor – 10 points
- Management Plan – 10 points
- Budget and Budget Justification – 10 points

14. Consider serving on a review panel.

15. Know the difference between a predicament and a problem. Focus on your project's solvable problems.

16. Enjoy the process. Celebrate  
your clients' success.

17-100. What other tips do you have for writing a fundable RFP for NIFA AgrAbility?

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**Thank you very much!**